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| Rami Shoula  Manager | |
| |  |  | | --- | --- | |  | Profile Experienced and self-motivated Business Manager bringing forth valuable industry experience and a passion for working toward company advancement. Results-oriented with a proven track record of working collaboratively with team members to achieve goals. Adept in managing staff, maintenance, vendors, and a multitude of business operations. |  |  |  | | --- | --- | |  | Employment HistoryBusiness Manager at Oradell , White Plains September 2014 — June 2021   * Served as a successful leader, promoting and achieving company success. * Identified and maximized sales opportunities, and increased customer retention rates. * Successfully handled the planning of visual merchandising, and worked to promote a unified company vision. * Led recruitment efforts and trained new employees. * Oversaw the rhythm of business and worked to ensure smooth and orderly processes. * Effectively managed the relationship between budget and resources, leading to profitable outcomes.  Assistant Manager at Benson Computers, White Plains September 2012 — September 2014   * Provided optimal assistance to the General Manager while spearheading important tasks. * Managed the recruitment and training of new employees, while also monitoring the productivity of current employees. * Assisted with the development and design of company introduction materials. * Coordinated client visits and key account calls. |  |  |  | | --- | --- | |  | EducationBachelor of Business Administration, Hunter College, New York September 2001 — June 2005 High School Diploma, New Rochelle High School, New Rochelle September 1997 — May 2001 |  |  |  | | --- | --- | |  | ReferencesJane Linney from Oradell [jlinney@oradellny.org](mailto:jlinney@oradellny.org) · 914-982-2811 Jack McDowe from Benson Computers [jmdowe@bensoncomp.org](mailto:jmdowe@bensoncomp.org) · 914-547-3712 Lindsey Friar from Benson Computers [lfriar@bensoncomp.org](mailto:lfriar@bensoncomp.org) · 914-212-5244 | | DetailsSkills  |  |  | | --- | --- | | Innovative Problem Solving | | |  |  |  |  |  | | --- | --- | | Industry Knowledge | | |  |  |  |  |  | | --- | --- | | Business Process Management | | |  |  |  |  |  | | --- | --- | | Business Development Strategies | | |  |  |  |  |  | | --- | --- | | Time Management Skills | | |  |  | |